

Translation

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Consolidated Financial Results for the Three Months Ended June 30, 2023 (Based on Japanese GAAP)

August 9, 2023

Company name: INFRONEER Holdings Inc.
 Stock exchange listing: Tokyo
 Stock code: 5076 URL <https://www.infroneer.com>
 Representative: Representative Executive Officer and Kazunari Kibe
 President
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 Scheduled date to file Quarterly Securities Report: August 9, 2023
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: No
 Holding of quarterly financial results meeting: Yes (for institutional investors and analysts)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the three months ended June 30, 2023 (from April 1, 2023 to June 30, 2023)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended June 30, 2023	160,394	7.2	5,175	(29.7)	6,126	(27.5)	4,021	(24.2)
Three months ended June 30, 2022	149,624	–	7,362	–	8,454	–	5,309	–

(Note) Comprehensive income: Three months ended June 30, 2023: ¥12,756 million [62.8%]

Three months ended June 30, 2022: ¥7,835 million [–%]

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Three months ended June 30, 2023	15.94		–	
Three months ended June 30, 2022	20.20		–	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of June 30, 2023	916,412	359,748	38.2
As of March 31, 2023	926,563	362,315	38.1

(Reference) Equity: As of June 30, 2023: ¥350,155 million

As of March 31, 2023: ¥352,692 million

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2023	–	0.00	–	55.00	55.00
Fiscal year ending March 31, 2024	–				
Fiscal year ending March 31, 2024 (Forecast)		25.00	–	30.00	55.00

(Note) Revision to the forecast of dividends announced most recently: No

3. Forecast of consolidated financial results for the fiscal year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

Percentages indicate year-on-year changes

	Net sales		Business profit		Operating profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
[IFRS] Full year	745,000	–	44,900	–	44,900	–	30,000	–	120.09

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
[Japanese GAAP] Full year	740,000	4.3	38,300	(5.4)	39,200	(6.1)	25,200	(29.7)	100.87

- (Notes)
- Revision to the forecast of consolidated financial results announced most recently: No
 - Since the Company has decided to voluntarily adopt International Financial Reporting Standards (hereinafter “IFRS”) effective from the consolidated financial statements for the fiscal year ending March 31, 2024, figures calculated based on IFRS have been disclosed in addition to the consolidated financial results forecast based on Japanese accounting standards. Year-on-year changes from the fiscal year ended March 31, 2023, for which Japanese standards have been applied, are not stated.
 - Business profit is a profit indicator that measures the performance of the Company’s recurring businesses, calculated by deducting cost of sales and selling, general and administrative expenses from net sales, and adding share of loss (profit) of entities accounted for using equity method.

* Notes

- (1) Changes in significant subsidiaries during the three months ended June 30, 2023
(changes in specified subsidiaries resulting in the change in scope of consolidation): No

- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No

- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

- (4) Number of issued shares (common shares)

- 1) Total number of issued shares at the end of the period (including treasury shares)

As of June 30, 2023	274,845,024 shares	As of March 31, 2023	274,845,024 shares
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- 2) Number of treasury shares at the end of the period

As of June 30, 2023	23,173,275 shares	As of March 31, 2023	22,329,791 shares
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- 3) Average number of shares during the period (cumulative from the beginning of the fiscal year)

Three months ended June 30, 2023	252,324,776 shares	Three months ended June 30, 2022	262,848,458 shares
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- (Notes)
- The Company’s shares held by the Stock Benefit Trust Disposition-type Employee Stock Ownership Plan Trust are included in the number of treasury shares at the end of the period (3,127,300 shares at the end of the three months ended June 30, 2023, and 3,267,300 shares at the end of the fiscal year ended March 31, 2023). The Company’s shares held by the Stock Benefit Trust Disposition-type Employee Stock Ownership Plan Trust are included in the number of treasury shares deducted in the calculation of the average number of shares during the period (3,196,925 shares at the end of the three months ended June 30, 2023, and 4,140,800 shares at the end of the three months ended June 30, 2022).
 - The Company’s shares held by Board Benefit Trust (BBT) are included in the number of treasury shares at the end of the period (377,500 shares at the end of the three months ended June 30, 2023, and 377,500 shares at the end of the fiscal year ended March 31, 2023). The Company’s shares held by Board Benefit Trust (BBT) are included in the number of treasury shares deducted in the calculation of the average number of shares during the period (377,500 shares at the end of the three months ended June 30, 2023, and 657,500 shares at the end of the three months ended June 30, 2022).

* These quarterly financial results are outside the scope of quarterly review by certified public accountants or audit corporations.

* Explanation of the proper use of performance forecast and other notes

- The above forecasts are based on assumptions in light of information available as of the date of announcement of this material and factors of uncertainty that may possibly impact the future results of operation. These statements do not indicate that the Company pledges to realize these forecasts. Actual results may differ significantly from those presented herein as a result of numerous factors.

○ Table of Contents

1. Qualitative Information on Quarterly Financial Results	4
(1) Explanation of Operating Results	4
(2) Explanation of Financial Position	5
(3) Explanation of Consolidated Financial Results Forecast and Other Forward-Looking Information	5
2. Quarterly Consolidated Financial Statements and Primary Notes	6
(1) Quarterly Consolidated Balance Sheets	6
(2) Quarterly Consolidated Statements of Income and Comprehensive Income	8
(3) Notes to Quarterly Consolidated Financial Statements	10
(Notes on going concern assumption)	10
(Notes in the case of significant changes in amount of shareholders' equity)	10
(Changes in scope of consolidation and application of equity method)	10
(Additional information)	10
(Segment information)	12
(Significant subsequent event)	12
3. Supplementary Information	13
(1) (Building Construction Segment) Classified by Public and Private: Orders Received, Net Sales and Backlog ..	13
(2) (Civil Engineering Segment) Classified by Public and Private: Orders Received, Net Sales and Backlog	13
(3) (Road Civil Engineering Segment) Classified by Type: Orders Received, Net Sales and Backlog	14
(4) Summary of Forecast of Consolidated Financial Results	15
(Reference) Maeda Corporation: Supplementary Information	16

1. Qualitative Information on Quarterly Financial Results

(1) Explanation of Operating Results

During the three months ended June 30, 2023, the Japanese economy generally and moderately recovered in corporate earnings, employment, and personal consumption, as normalization of economic and social activities progressed following the reclassification of the status of the novel coronavirus infection (COVID-19) to “Class 5” under the Act on the Prevention of Infectious Diseases and Medical Care for Patients with Infectious Diseases, despite persisting concerns about rising prices due to a steep rise in resource prices and the depreciation of the yen putting downward pressure on the Japanese economy in the context of the continued monetary tightening across the globe, among other situations.

In the construction industry, public investment and housing construction remained firm, and capital investment picked up on the back of improved corporate earnings and other factors.

Under these circumstances, with the objective of the entire group achieving sustained growth under the Company, the Company will strive to be a “company trusted by all stakeholders” by determining to aim for the mid- to long-term state of being an “integrated infrastructure service company” with one-stop style management from upstream to downstream of infrastructure operations, establishing a “highly profitable and stable revenue base” without being influenced by external factors, operating expeditiously and appropriately, such as by building an effective governance structure and promoting digital transformation, and strengthening the ability to deal with social changes.

For the three months ended June 30, 2023, net sales increased by ¥10.7 billion (7.2%) year on year to ¥160.3 billion. Operating profit decreased by ¥2.1 billion (29.7%) year on year to ¥5.1 billion, ordinary profit decreased by ¥2.3 billion (27.5%) year on year to ¥6.1 billion, and profit attributable to owners of parent decreased by ¥1.2 billion (24.2%) year on year to ¥4.0 billion.

Performance results by business segment are as follows.

[Building Construction]

In the building construction business, net sales increased by ¥9.0 billion (23.0%) year on year to ¥48.5 billion and segment loss was ¥0.9 billion (a loss of ¥0.5 billion in the same period of the previous fiscal year).

[Civil Engineering]

In the civil engineering business, net sales increased by ¥3.2 billion (10.3%) year on year to ¥34.5 billion and segment profit increased by ¥2.9 billion (165.4%) year on year to ¥4.7 billion.

[Road Civil Engineering]

In the road civil engineering business, net sales increased by ¥5.1 billion (10.2%) year on year to ¥55.7 billion and segment profit was ¥0.7 billion (a loss of ¥1.5 billion in the same period of the previous fiscal year).

[Machinery]

In the machinery business, net sales increased by ¥0.4 billion (5.5%) year on year to ¥8.5 billion and segment profit increased by ¥0.2 billion (131.9%) year on year to ¥0.4 billion.

[Infrastructure Management]

In the infrastructure management business, net sales decreased by ¥6.6 billion (62.4%) year on year to ¥4.0 billion and segment profit decreased by ¥7.1 billion (99.6%) year on year to ¥0.0 billion.

[Others]

In the others business segment, net sales decreased by ¥0.4 billion (4.6%) year on year to ¥8.8 billion and segment profit decreased by ¥0.0 billion (39.9%) year on year to ¥0.1 billion.

(2) Explanation of Financial Position

Total assets as of June 30, 2023 were ¥916.4 billion, a decrease of ¥10.1 billion (1.1%) from the end of the previous fiscal year, mainly due to a decrease in notes receivable and accounts receivable from completed construction contracts. Liabilities stood at ¥556.6 billion, a decrease of ¥7.5 billion (1.3%) from the end of the previous fiscal year, mainly due to a decrease in account payable for works in progress and other. Net assets amounted to ¥359.7 billion, a decrease of ¥2.5 billion (0.7%) from the end of the previous fiscal year. As a result of the above, equity, which is net assets minus non-controlling interests, amounted to ¥350.1 billion, and the equity ratio rose from 38.1% at the end of the previous fiscal year to 38.2%.

(3) Explanation of Consolidated Financial Results Forecast and Other Forward-Looking Information

There is no change from the financial results forecast announced at the time of the financial results announcement on May 11, 2023.

2. Quarterly Consolidated Financial Statements and Primary Notes

(1) Quarterly Consolidated Balance Sheets

	(Millions of yen)	
	As of March 31, 2023	As of June 30, 2023
Assets		
Current assets		
Cash and deposits	88,800	102,240
Notes receivable, accounts receivable from completed construction contracts and other	296,088	255,312
Securities	30	30
Real estate for sale	1,894	1,894
Merchandise and finished goods	2,341	3,162
Costs on construction contracts in progress	30,003	36,308
Raw materials and supplies	3,815	3,979
Other	51,900	45,124
Allowance for doubtful accounts	(140)	(136)
Total current assets	474,732	447,914
Non-current assets		
Property, plant and equipment	156,264	155,670
Intangible assets		
Right to operate public facilities	105,144	103,649
Assets related to replacement investment to operate public facilities	27,158	32,697
Goodwill	13,159	11,554
Other	13,651	13,255
Total intangible assets	159,113	161,155
Investments and other assets		
Investment securities	100,429	115,463
Deferred tax assets	1,077	1,142
Retirement benefit asset	16,567	16,931
Other	18,621	18,351
Allowance for doubtful accounts	(268)	(268)
Total investments and other assets	136,428	151,621
Total non-current assets	451,805	468,447
Deferred assets	24	50
Total assets	926,563	916,412

(Millions of yen)

	As of March 31, 2023	As of June 30, 2023
Liabilities		
Current liabilities		
Electronically recorded obligations - operating	25,752	18,317
Account payable for works in progress and other	116,170	89,561
Short-term borrowings	36,688	52,668
Current portion of non-recourse loans	922	922
Current portion of bonds payable	10,000	10,000
Income taxes payable	10,272	2,211
Advances received on construction contracts in progress	37,807	50,269
Provision for loss on construction contracts	342	335
Other provisions	9,989	4,380
Liabilities related to right to operate public facilities	4,664	4,664
Liabilities related to replacement investment to operate public facilities	1,030	1,442
Other	44,634	48,603
Total current liabilities	298,273	283,376
Non-current liabilities		
Bonds payable	48,000	48,000
Long-term borrowings	54,886	52,239
Non-recourse loans	3,893	3,893
Deferred tax liabilities	10,018	14,389
Retirement benefit liability	17,055	17,147
Other provisions	169	248
Liabilities related to right to operate public facilities	99,590	99,592
Liabilities related to replacement investment to operate public facilities	28,225	33,753
Other	4,134	4,023
Total non-current liabilities	265,974	273,286
Total liabilities	564,248	556,663
Net assets		
Shareholders' equity		
Share capital	20,000	20,000
Capital surplus	106,455	106,484
Retained earnings	234,129	224,062
Treasury shares	(18,395)	(19,535)
Total shareholders' equity	342,189	331,010
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	9,850	17,138
Deferred gains or losses on hedges	(453)	828
Foreign currency translation adjustment	191	211
Remeasurements of defined benefit plans	915	966
Total accumulated other comprehensive income	10,502	19,145
Non-controlling interests	9,622	9,593
Total net assets	362,315	359,748
Total liabilities and net assets	926,563	916,412

(2) Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly consolidated statement of income

Three months ended June 30

	(Millions of yen)	
	Three months ended June 30, 2022	Three months ended June 30, 2023
Net sales		
Net sales of completed construction contracts	78,598	90,632
Sales in other businesses	71,025	69,761
Total net sales	149,624	160,394
Cost of sales		
Cost of sales of completed construction contracts	70,195	78,997
Cost of sales in other businesses	58,182	61,017
Total cost of sales	128,378	140,014
Gross profit		
Gross profit on completed construction contracts	8,402	11,635
Gross profit - other business	12,842	8,744
Total gross profit	21,245	20,379
Selling, general and administrative expenses	13,883	15,203
Operating profit	7,362	5,175
Non-operating income		
Interest income	42	49
Dividend income	1,034	880
Foreign exchange gains	712	505
Share of profit of entities accounted for using equity method	152	46
Other	64	78
Total non-operating income	2,006	1,561
Non-operating expenses		
Interest expenses	567	525
Commission expenses	244	-
Other	102	86
Total non-operating expenses	914	611
Ordinary profit	8,454	6,126
Extraordinary income		
Gain on sale of non-current assets	17	19
Gain on sale of investment securities	231	312
Other	35	142
Total extraordinary income	284	474
Extraordinary losses		
Loss on retirement of non-current assets	23	15
Loss on valuation of investment securities	177	-
Other	8	7
Total extraordinary losses	209	23
Profit before income taxes	8,529	6,578
Income taxes - current	3,482	1,811
Income taxes - deferred	(630)	672
Total income taxes	2,851	2,483
Profit	5,677	4,094
Profit attributable to non-controlling interests	368	72
Profit attributable to owners of parent	5,309	4,021

Quarterly consolidated statement of comprehensive income
Three months ended June 30

	(Millions of yen)	
	Three months ended June 30, 2022	Three months ended June 30, 2023
Profit	5,677	4,094
Other comprehensive income		
Valuation difference on available-for-sale securities	2,155	7,269
Deferred gains or losses on hedges	10	1,276
Foreign currency translation adjustment	(113)	36
Remeasurements of defined benefit plans, net of tax	97	45
Share of other comprehensive income of entities accounted for using equity method	6	33
Total other comprehensive income	2,157	8,661
Comprehensive income	7,835	12,756
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	7,442	12,664
Comprehensive income attributable to non-controlling interests	393	91

(3) Notes to Quarterly Consolidated Financial Statements

(Notes on going concern assumption)

Not applicable.

(Notes in the case of significant changes in amount of shareholders' equity)

Not applicable.

(Changes in scope of consolidation and application of equity method)

Significant changes in scope of consolidation

From the first quarter of the current fiscal year, SEKI CO., LTD, whose shares were newly acquired, and KANEIKOGYO CO., LTD as well as Miura Sewerage Concession Co., Ltd., the importance of which increased, were included in the scope of consolidation.

Significant changes in scope of application of equity method

From the first quarter of the current fiscal year, BVN THANH CHUONG JOINT STOCK COMPANY, whose shares were newly acquired, was included in the scope of application of equity method.

(Additional information)

Transactions to offer the Company's shares to employees, etc. through trust

(1) Stock Benefit Trust Disposition-type Employee Stock Ownership Plan

The Company conducts transactions to offer the Company's shares to the employee stock ownership plan through trust, with the aim of enhancing employees' benefits and providing incentives for the Company and Group employees to increase corporate value.

1. Descriptions of transactions

In March 2022, the Company introduced a "Stock Benefit Trust Disposition-type Employee Stock Ownership Plan" (hereinafter the "ESOP").

To initiate the ESOP, the Company concluded the "Stock Benefit Trust (Disposition-type ESOP) Agreement" (hereinafter the trust established pursuant to the agreement shall be referred to as the "ESOP Trust"), whereby the Company is to act as the administrator and the role of trustee is assigned to Mizuho Trust & Banking Co., Ltd. (hereinafter the "Trustee"). In addition, an agreement was concluded under which the Trustee is to re-entrust shares of the Company and other assets of the ESOP Trust to an account with ancillary trustee, Custody Bank of Japan, Ltd. (hereinafter the "Trust Account E"). The Trust Account E acquires shares of the Company that the Maeda Corporation Employee Stock Holding Partnership, the Maeda Road Employee Stock Holding Partnership, and the Maeda Seisakusho Employee Stock Holding Partnership (hereinafter collectively the "Stock Holding Partnership"), is expected to obtain over five years after the trust was set up, and periodically sells its holdings to the Stock Holding Partnership. If, by the time of the ESOP Trust's termination, gains equivalent to capital gains on sales of shares are accumulated within the ESOP Trust through sales of Company's shares by the Trust Account E to the Stock Holding Partnership, then those gains will be distributed as residual assets to Stock Holding Partnership enrollees that meet the requirements for eligible beneficiaries. Furthermore, to guarantee funds borrowed by the Trustee that enable the Trust Account E to acquire the Company's shares, the Company is to repay any such remaining borrowings pursuant to a guarantee agreement, in the event there are any remaining borrowings equivalent to losses on sales of shares due to a downturn in the price of Company's shares up until termination of the ESOP Trust.

2. Company's shares remaining in trust

The Company's shares remaining in trust were recorded as treasury shares in the net assets section at the book value in trust (excluding the amount as ancillary expenses). At the end of the previous fiscal year, the book value and number of shares of the relevant treasury shares were ¥3,355 million and 3,267 thousand shares, respectively. As of June 30, 2023, the book value and number of shares of the relevant treasury shares were ¥3,211 million and 3,127 thousand shares, respectively.

3. Book value of borrowings recorded using the gross method

Borrowings at the end of the previous fiscal year amounted to ¥3,621 million and as of June 30, 2023 amounted to ¥3,465 million.

(2) Board Benefit Trust (BBT)

On September 1, 2022, the Company introduced a performance-based stock compensation plan called “Board Benefit Trust” (hereinafter “BBT”) for directors (excluding outside directors) and executive officers of the Company (hereinafter, directors and executive officers of the Company are collectively referred to as the “Eligible Directors”), in order to clarify a linkage among the Eligible Directors’ rewards, the Company’s financial results, and the value of stock, and to enhance their motivation to contribute to the improvement of mid- to long-term business performance and the increase in corporate value by making them share not only the benefits of higher share prices, but also the risks of lower share prices with shareholders.

1. Descriptions of transactions

The BBT is a performance-based stock compensation plan under which the Company’s shares are acquired through a trust (hereinafter the trust that is established based on the BBT is referred to as the “Trust”), using money contributed by the Company as the source of funds, and the Eligible Directors are provided with the Company’s shares and an amount of money equivalent to the market value of the Company’s shares (hereinafter the “Company’s Shares, etc.”) through the Trust in accordance with the Regulations on Stock Benefits for Officers stipulated by the Company. The Eligible Directors shall receive the Company’s Shares, etc. at a certain time after the end of each period of the Company’s Medium Term Business Plan (an initial applicable period and each three consecutive fiscal years following the initial applicable period), in principle.

2. The Company’s shares remaining in trust

The Company’s shares remaining in trust are recorded as treasury shares in the consolidated balance sheet at the book value in trust (excluding the amount as ancillary expenses). At the end of the previous fiscal year, the book value and number of shares of the relevant treasury shares were ¥303 million and 377 thousand shares, respectively. As of June 30, 2023, the book value and number of shares of the relevant treasury shares were ¥303 million and 377 thousand shares, respectively.

(Segment information)

I For the three months ended June 30, 2022 (April 1, 2022 to June 30, 2022)

Information on sales, profit or loss by reportable segment and decomposition of income

(Millions of yen)

	Reportable Segment						Other (Note 1)	Total	Adjustment (Note 2)	Amount recorded in quarterly consolidated statement of income (Note 3)
	Building Construction	Civil Engineering	Road Civil Engineering	Machinery	Infrastruc- ture Manage- ment	Total				
Net sales										
Goods transferred at a point in time	1,455	290	39,863	7,001	4,024	52,635	6,231	58,866	—	58,866
Goods transferred over time	37,520	31,045	10,742	63	—	79,372	3,070	82,442	—	82,442
Income from contracts with customers	38,976	31,335	50,605	7,065	4,024	132,007	9,301	141,308	—	141,308
Other income	521	—	40	1,052	6,700	8,315	—	8,315	—	8,315
Net sales to outside customers	39,497	31,335	50,646	8,118	10,724	140,322	9,301	149,624	—	149,624
Inter-segment net sales or transfers	431	14	914	369	—	1,729	2,526	4,256	(4,256)	—
Total	39,929	31,349	51,560	8,487	10,724	142,052	11,827	153,880	(4,256)	149,624
Segment profit (loss)	(509)	1,774	(1,592)	195	7,216	7,084	190	7,275	87	7,362

(Notes) 1. "Others" is the segment which is not included in reportable segments, namely businesses operated by some subsidiaries

2. Adjustment of segment profit (loss) includes inter-segment transactions of ¥87 million.

3. Adjustments are made to reconcile segment profit (loss) to operating profit reported on the quarterly consolidated statement of income.

II For the three months ended June 30, 2023 (April 1, 2023 to June 30, 2023)

Information on sales, profit or loss by reportable segment and decomposition of income

(Millions of yen)

	Reportable Segment						Other (Note 1)	Total	Adjustment (Note 2)	Amount recorded in quarterly consolidated statement of income (Note 3)
	Building Construction	Civil Engineering	Road Civil Engineering	Machinery	Infrastruc- ture Manage- ment	Total				
Net sales										
Goods transferred at a point in time	1,501	311	42,142	7,373	4,016	55,345	6,787	62,133	—	62,133
Goods transferred over time	46,661	34,236	13,612	86	—	94,596	2,082	96,679	—	96,679
Income from contracts with customers	48,163	34,548	55,755	7,459	4,016	149,942	8,870	158,812	—	158,812
Other income	414	—	44	1,106	17	1,581	—	1,581	—	1,581
Net sales to outside customers	48,577	34,548	55,799	8,565	4,033	151,524	8,870	160,394	—	160,394
Inter-segment net sales or transfers	411	29	816	439	—	1,696	2,622	4,319	(4,319)	—
Total	48,989	34,577	56,615	9,004	4,033	153,220	11,492	164,713	(4,319)	160,394
Segment profit (loss)	(909)	4,709	774	453	28	5,057	114	5,172	3	5,175

(Notes) 1. "Others" is the segment which is not included in reportable segments, namely businesses operated by some subsidiaries

2. Adjustment of segment profit (loss) includes inter-segment transactions of ¥3 million.

3. Adjustments are made to reconcile segment profit (loss) to operating profit reported on the quarterly consolidated statement of income.

(Significant subsequent event)

Not applicable.

3. Supplementary Information

(1) (Building Construction Segment) Classified by Public and Private: Orders Received, Net Sales and Backlog

1. Orders Received (Millions of yen)

	Three months ended June 30, 2022		Three months ended June 30, 2023		YoY change	
	Amount	%	Amount	%	Amount	%
Public Works	18,539	40.7%	8,096	11.2%	(10,442)	(56.3)%
Private Works	26,875	58.9%	63,909	88.2%	37,033	137.8%
Overseas	189	0.4%	487	0.7%	297	157.2%
Total	45,604	100.0%	72,493	100.0%	26,888	59.0%

2. Net Sales (Millions of yen)

	Three months ended June 30, 2022		Three months ended June 30, 2023		YoY change	
	Amount	%	Amount	%	Amount	%
Public Works	6,153	15.4%	8,813	17.9%	2,659	43.2%
Private Works	33,732	84.5%	40,260	82.0%	6,528	19.4%
Overseas	43	0.1%	54	0.1%	10	24.2%
Total	39,929	100.0%	49,128	100.0%	9,198	23.0%

3. Backlog (Millions of yen)

	Three months ended June 30, 2022		Three months ended June 30, 2023		YoY change	
	Amount	%	Amount	%	Amount	%
Public Works	91,626	22.9%	100,945	21.8%	9,319	10.2%
Private Works	308,407	77.0%	361,829	78.1%	53,421	17.3%
Overseas	505	0.1%	548	0.1%	43	8.6%
Total	400,540	100.0%	463,324	100.0%	62,784	15.7%

(Note) Net sales include inter-segment transactions.

(2) (Civil Engineering Segment) Classified by Public and Private: Orders Received, Net Sales and Backlog

1. Orders Received (Millions of yen)

	Three months ended June 30, 2022		Three months ended June 30, 2023		YoY change	
	Amount	%	Amount	%	Amount	%
Public Works	7,949	62.7%	22,394	62.3%	14,445	181.7%
Private Works	4,687	37.0%	13,541	37.7%	8,854	188.9%
Overseas	38	0.3%	22	0.1%	(15)	(40.7)%
Total	12,675	100.0%	35,959	100.0%	23,283	183.7%

2. Net Sales (Millions of yen)

	Three months ended June 30, 2022		Three months ended June 30, 2023		YoY change	
	Amount	%	Amount	%	Amount	%
Public Works	15,835	51.5%	18,921	54.4%	3,086	19.5%
Private Works	14,914	48.5%	15,770	45.3%	855	5.7%
Overseas	2	0.0%	99	0.3%	97	—%
Total	30,752	100.0%	34,791	100.0%	4,039	13.1%

3. Backlog (Millions of yen)

	Three months ended June 30, 2022		Three months ended June 30, 2023		YoY change	
	Amount	%	Amount	%	Amount	%
Public Works	137,767	45.1%	136,986	49.0%	(781)	(0.6)%
Private Works	167,036	54.7%	142,310	50.9%	(24,726)	(14.8)%
Overseas	597	0.2%	409	0.1%	(187)	(31.4)%
Total	305,401	100.0%	279,706	100.0%	(25,695)	(8.4)%

(Note) Net sales include inter-segment transactions.

(3) (Road Civil Engineering Segment) Classified by Type: Orders Received, Net Sales and Backlog

1. Orders Received (Millions of yen)

	Three months ended June 30, 2022		Three months ended June 30, 2023		YoY change	
	Amount	%	Amount	%	Amount	%
Pavement Construction	34,592	59.9%	36,803	60.3%	2,211	6.4%
Civil Engineering Works	6,886	11.9%	6,944	11.4%	58	0.8%
Manufacturing/Sales	16,090	27.9%	17,149	28.1%	1,059	6.6%
Other	147	0.3%	159	0.3%	12	8.2%
Total	57,716	100.0%	61,057	100.0%	3,340	5.8%

2. Net Sales (Millions of yen)

	Three months ended June 30, 2022		Three months ended June 30, 2023		YoY change	
	Amount	%	Amount	%	Amount	%
Pavement Construction	28,743	55.7%	31,674	55.9%	2,930	10.2%
Civil Engineering Works	6,579	12.8%	7,632	13.5%	1,053	16.0%
Manufacturing/Sales	16,090	31.2%	17,149	30.3%	1,059	6.6%
Other	147	0.3%	159	0.3%	12	8.2%
Total	51,560	100.0%	56,615	100.0%	5,054	9.8%

3. Backlog (Millions of yen)

	Three months ended June 30, 2022		Three months ended June 30, 2023		YoY change	
	Amount	%	Amount	%	Amount	%
Pavement Construction	52,003	79.7%	58,485	85.5%	6,482	12.5%
Civil Engineering Works	13,207	20.3%	9,922	14.5%	(3,285)	(24.9)%
Manufacturing/Sales	—	—	—	—	—	—
Other	—	—	—	—	—	—
Total	65,211	100.0%	68,407	100.0%	3,196	4.9%

(Note) Net sales include inter-segment transactions.

(4) Summary of Forecast of Consolidated Financial Results

(Millions of yen)

	Three months ended June 30, 2023			Fiscal year ending March 31, 2024		
	Results for the previous period	Results for the current period	YoY change	Full-year forecast	YoY change	Progress
Net sales	149,624	160,394	10,770	740,000	30,358	21.7%
Building Construction	39,497	48,577	9,079	239,000	23,534	20.3%
Civil Engineering	31,335	34,548	3,212	155,000	2,967	22.3%
Road Civil Engineering	50,646	55,799	5,152	243,000	(697)	23.0%
Machinery	8,118	8,565	447	39,000	1,659	22.0%
Infrastructure Management	10,724	4,033	(6,690)	24,000	1,493	16.8%
Other	9,301	8,870	(431)	40,000	1,401	22.2%
Gross profit	21,245	20,379	(865)	103,000	4,875	19.8%
	14.2%	12.7%	(1.5)%	13.9%	0.1%	
Building Construction	3,368	3,461	92	26,000	2,274	13.3%
	8.5%	7.1%	(1.4)%	10.9%	(0.1)%	
Civil Engineering	4,484	7,580	3,095	27,000	(1,545)	28.1%
	14.3%	21.9%	7.6%	17.4%	(1.4)%	
Road Civil Engineering	3,266	5,989	2,722	28,300	4,192	21.2%
	6.5%	10.7%	4.3%	11.6%	1.8%	
Machinery	1,574	1,901	326	8,200	441	23.2%
	19.4%	22.2%	2.8%	21.0%	0.2%	
Infrastructure Management	7,789	637	(7,152)	9,200	(890)	6.9%
	72.6%	15.8%	(56.8)%	38.3%	(6.5)%	
Other	761	810	49	4,300	402	18.9%
	8.2%	9.1%	1.0%	10.8%	0.7%	
Selling, general and administrative expenses	13,883	15,203	1,320	64,700	7,071	23.5%
Operating profit	7,362	5,175	(2,186)	38,300	(2,195)	13.5%
Ordinary profit	8,454	6,126	(2,327)	39,200	(2,568)	15.6%
Profit attributable to owners of parent	5,309	4,021	(1,287)	25,200	(10,670)	16.0%

(Notes) 1. Percentages in the lower row of gross profit indicate profit margin.

2. The full-year forecast for the fiscal year ending March 31, 2024 was calculated based on Japanese accounting standards.

(Reference) Maeda Corporation: Supplementary Information

1) Summary of non-consolidated financial results forecast

(Millions of yen)

	Three months ended June 30, 2023			Fiscal year ending March 31, 2024		
	Results for the previous period	Results for the current period	YoY change	Full-year forecast		Progress
					YoY change	
Net sales	77,605	83,960	6,355	401,700	25,824	20.9%
Construction Total	70,160	83,505	13,345	393,300	26,504	21.2%
Building Construction	39,408	48,713	9,305	238,300	22,921	20.4%
Civil Engineering	30,752	34,791	4,039	155,000	3,582	22.4%
Infrastructure Management	6,923	40	(6,882)	6,700	(524)	0.6%
Real Estate	521	414	(107)	1,700	(155)	24.4%
Gross profit	14,194	11,105	(3,088)	59,700	788	18.6%
	18.3%	13.2%	(5.1)%	14.9%	(0.8)%	
Construction Total	7,052	10,859	3,807	52,200	1,375	20.8%
	10.1%	13.0%	3.0%	13.3%	(0.6)%	
Building Construction	3,176	3,275	99	25,200	2,290	13.0%
	8.1%	6.7%	(1.3)%	10.6%	(0.1)%	
Civil Engineering	3,876	7,584	3,707	27,000	(914)	28.1%
	12.6%	21.8%	9.2%	17.4%	(1.0)%	
Infrastructure Management	6,922	37	(6,885)	6,700	(485)	0.6%
	100.0%	90.4%	(9.6)%	100.0%	0.5%	
Real Estate	219	208	(10)	800	(100)	26.1%
	42.0%	50.4%	8.3%	47.1%	(1.5)%	
Selling, general and administrative expenses	7,125	7,792	667	33,000	3,998	23.6%
Operating profit	7,068	3,312	(3,756)	26,700	(3,210)	12.4%
Ordinary profit	8,831	5,043	(3,788)	28,600	(3,673)	17.6%
Profit	6,191	3,812	(2,378)	22,500	(7,706)	16.9%

(Note) Percentages in the lower row of gross profit indicate profit margin.

2) Non-consolidated forecast of orders received for the construction business

(Millions of yen)

	Fiscal year ending March 31, 2024		Three months ended June 30, 2023	
	Full-year forecast	YoY change	Results for the current period	Progress
Building Construction	280,000	7.5%	72,090	25.7%
Civil Engineering	163,000	53.1%	35,959	22.1%
Total	443,000	20.7%	108,049	24.4%